





With the broadest portfolio of branded products, GreenTrust® 365 gives you more purchasing power than other programs. Now you can capitalize more than ever on all these program benefits. **Early Order Period October 1– December 7, 2016**



Yearlong Rebates

Spend at least \$5,000 on Qualifying Products to lock in your yearlong rebate: October 1, 2016–September 30, 2017.



Pallet Solutions

Apply intelligently with the right mix of products for almost any facet of your agronomic program. You can save up to 20% from a selection of Pallet Solutions, making it easy to meet your minimum order requirement on Qualifying Products.



GreenTrust Rewards

Every dollar spent in October earns triple points. Plus, you can earn up to an additional 30,000 GreenTrust Rewards points through the Spotlight Brand Points Bonus and the Acelepryn® insecticide Points Bonus.



Product Assurances

Protect your course with confidence through expert application recommendations and performance guarantees.



SummerPay™

Keep your cash flow in check by deferring payment until July 6, 2017.



Multipaks

Save even more on complementary products delivered in convenient multipaks.

GreenTrust365.com/Golf



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Golf and Sports Turf California









2017 Syngenta GreenTrust 365 Golf and Sports Turf Program Worksheet - California

Program Year: October 1, 2016 through September 30, 2017 Early Order Period: October 1, 2016 through December 7, 2016

| Qualifying Agency Products (Package Size) | Pkg Price for 2017 Program Year | | Number of Pkgs Purchased in Early Order Period | | | Qualifying Purchase Amount | |
|--|---------------------------------------|----------|--|--|---|----------------------------------|--|
| Acelepryn® (0.5 gal) | \$ | 984.46 | х | | = | | |
| Acelepryn (0.5 gal) Volume Discount ≥ 10 gal | \$ | 886.37 | х | | = | | |
| Appear® (2 gal) | \$ | 263.62 | х | | = | | |
| Avid® (1 gal) | \$ | 536.42 | х | | = | | |
| Avid (1 gal) Volume Discount ≥ 12 gal | \$ | 388.27 | х | | = | | |
| Banner Maxx® II (1 gal) | \$ | 220.70 | х | | = | | |
| Banner Maxx II LinkPak™ (10 gal) | \$ | 2,125.30 | х | | = | | |
| Barricade® 4FL (1 gal) | \$ | 146.12 | х | | = | | |
| Barricade 4FL (1 gal) Volume Discount ≥ 20 gal | \$ | 139.98 | х | | = | | |
| Barricade 4FL LinkPak (10 gal) | \$ | 1,410.10 | х | | = | | |
| Barricade 4FL LinkPak (10 gal) Volume Discount ≥ 20 gal | | 1,274.70 | X | | = | | |
| Barricade 4FL (30 gal) | \$ | 3,647.70 | х | | = | | |
| Barricade 4FL (30 gal) Volume Discount ≥ 60 gal | \$ | 3,341.40 | х | | = | | |
| Barricade 65WG (5 lb) | \$ | 104.75 | х | | = | | |
| Barricade 65WG (5 lb) Volume Discount ≥ 320 lbs | \$ | 89.45 | х | | = | | |
| Barricade 65WG (80 lb Drum) | \$ | 1,676.00 | х | | = | | |
| Barricade 65WG (80 lb Drum) Volume Discount ≥ 320 lbs | \$ | 1,431.20 | х | | = | | |
| Briskway® (1 gal) | \$ | 1,328.28 | х | | = | | |
| Concert® II (2.5 gal) | \$ | 199.25 | х | | = | | |
| Concert II (2.5 gal) Volume Discount ≥ 75 gal | \$ | 178.85 | X | | = | | |
| Daconil Action™ (2.5 gal) | \$ | 196.20 | х | | = | | |
| Daconil Action + Appear Multipak | \$ | 311.64 | X | | = | | |
| Daconil Action + Banner Maxx II Multipak | \$ | 353.53 | X | | = | | |
| Daconil Action + Heritage® Multipak | \$ | 717.27 | х | | = | | |
| Daconil Action + Heritage Action™ Multipak | \$ | 740.77 | х | | = | | |
| Daconil Ultrex® (5 lb) | \$ | 53.65 | х | | = | | |
| Daconil Weatherstik® (2.5 gal) | \$ | 155.85 | х | | = | | |
| Ference® (96 oz) | \$ | 1,670.57 | х | | = | | |
| Headway® (1 gal) | \$ | 426.07 | х | | = | | |
| Headway LinkPak (10 gal) | \$ | 4,148.40 | х | | = | | |
| Heritage Action™ (1 lb) | \$ | 337.18 | X | | = | | |
| Heritage Action (6 lb) | \$ | 2,023.08 | х | | = | | |
| Heritage Action + Secure® Multipak | \$ | 1,466.22 | X | | = | | |
| Heritage Action + Velista® Multipak | \$ | 1,456.00 | х | | = | | |
| Heritage TL (1 gal) | \$ | 520.08 | X | | = | | |
| Heritage TL LinkPak (10 gal) | | 5,078.10 | X | | = | | |
| Heritage WDG (1 lb) | \$ | 323.90 | X | | = | | |
| Heritage WDG (6 lb) | \$ | 1,943.40 | X | | = | | |
| Instrata® (2.5 gal) | \$ | 408.70 | X | | = | | |
| Instrata (2.5 gal) Volume Discount ≥ 25 gal | \$ | 347.40 | Х | | = | | |

| Qualifying Agency Products | Pkg Price Number of Pkgs | | Qualifying | |
|---|--------------------------|------------------------------------|--------------------|--|
| (Package Size) | for 2017 Program Year | Purchased in Early Order Period | Purchase Amount | |
| Medallion® SC (1 gal) | \$ 572.18 | x = | | |
| Meridian® 25WG (408 oz) | \$ 1,875.94 | х = | - | |
| Monument® 75WG (25 g) | \$ 250.50 | х = | | |
| Monument 75WG (25 g) Volume Discount ≥ 250 g | \$ 225.00 | x = | = | |
| Primo Maxx® (1 gal) | \$ 296.31 | x = | = | |
| Primo Maxx LinkPak (10 gal) | \$ 2,799.60 | x = | = | |
| Primo Maxx + Trimmit® Multipak | \$ 635.53 | x | = | |
| Provaunt® (120 oz) | \$ 847.20 | x = | = | |
| Renown® (2.5 gal) | \$ 526.25 | x = | = | |
| Reward® (2.5 gal) | \$ 201.80 | x | = | |
| Secure (0.5 gal) | \$ 309.08 | x | = | |
| Secure (2.5 gal) | \$ 1,502.00 | X | = | |
| Subdue Maxx® (1 gal) | \$ 526.21 | X | = | |
| Subdue Maxx LinkPak (10 gal) | \$ 5,129.20 | x | = | |
| Tenacity® (1 gal) | \$ 777.56 | x | • | |
| Tenacity (1 gal) | \$ 697.86 | x | <u> </u> | |
| Volume Discount ≥ 8 gal | | | | |
| Trimmit 2SC (1 gal) | \$ 451.62 | x = | = | |
| Trimmit 2SC (2.5 gal) | \$ 1,034.55 | X | = | |
| Velista (22 oz) | \$ 202.40 | X | = | |
| | | | | |
| Pallet Offers | | | | |
| A 2 Z Solution ¹ | \$ 6,978.56 | x = | = | |
| ABW Solution ² | \$ 9,195.75 | x = | = | |
| All Season Solution ³ | \$10,217.50 | x = | = | |
| Classic Solution ⁴ | \$ 4,904.40 | X | = | |
| Contact Solution⁵ | \$ 9,859.89 | x = | | |
| Fairway Action Solution ⁶ | \$21,686.65 | x = | | |
| Fairway Starter Solution ⁷ | \$11,699.04 | x = | | |
| Greens Contact Solution ⁸ | \$ 5,057.67 | x = | = | |
| Greens Systemic Solution ⁹ | \$ 7,479.21 | x = | = | |
| Snow Mold Solution ¹⁰ | \$ 3,116.34 | x = | = | |
| Warm Season Herbicide Solution ¹¹ | \$ 3,366.67 | x | = | |

- ¹A 2 Z Solution is a combination of separately registered products: Briskway, Daconil Action, Headway and Medallion Fungicides.
- ² ABW Solution is a combination of separately registered products: Acelepryn, Ference, Provaunt and Scimitar GC Insecticides.
- ³ All Season Solution is a combination of separately registered products: Briskway,
- Daconil Action and Velista Fungicides; Monument Herbicide; Primo Maxx PGR.
- ⁴ Classic Solution is a combination of separately registered products: Banner Maxx II and Heritage Action Fungicides; Primo Maxx PGR.
- ⁵ Contact Solution is a combination of separately registered products: Daconil Action and Secure Funaicides.
- ⁶ Fairway Action Solution is a combination of separately registered products: Banner Maxx II, Daconil Action, Heritage Action and Velista Fungicides; Primo Maxx PGR.
- ⁷ Fairway Starter Solution is a combination of separately registered products: Banner Maxx II, Daconil Ultrex and Headway Fungicides; Primo Maxx PGR.
- ⁸ Greens Contact Solution is a combination of separately registered products: Appear, Daconil Action and Secure Fungicides.
- ⁹ Greens Systemic Solution is a combination of separately registered products: Appear, Briskway and Velista Fungicides.
- 10 Snow Mold Solution is a combination of separately registered products: Banner Maxx II and Concert II Fungicides.
- 11 Warm Season Herbicide Solution is a combination of separately registered products: Barricade and Monument Herbicides.





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2017 Syngenta GreenTrust 365 Golf and Sports Turf Program Worksheet—California

Program Year: October 1, 2016 through September 30, 2017 **Early Order Period:** October 1, 2016 through December 7, 2016

| | Rebate Redemption Value for 2017 (per pkg) | Number of Pkgs Purchased in Early Order Period | Qualifying Purchase Amount |
|---------------------------------|--|--|----------------------------------|
| Acelepryn G (25 lb) | \$ 86.34 | х | = |
| Advion® Fire Ant Bait (2 lb) | \$ 38.52 | х | = |
| Advion Fire Ant Bait (12 lb) | \$ 170.55 | х | = |
| Advion Fire Ant Bait (25 lb) | \$ 322.11 | х | = |
| Advion Insect Granule (25 lb) | \$ 69.73 | х | = |
| Avid (1 qt) | \$ 219.17 | х | = |
| Avid + Heritage Multipak | \$ 2,523.72 | х | = |
| Avid + Heritage Action Multipak | \$ 2,258.07 | х | = |
| Award® II (25 lb) | \$ 315.47 | х | = |
| Caravan® G (30 lb) | \$ 63.76 | х | = |
| Endeavor® (6 x 2.5 oz) | \$ 173.34 | х | = |
| Fusilade® II (1 qt) | \$ 77.60 | х | = |
| Headway G (30 lb) | \$ 63.76 | х | = |
| Heritage G (30 lb) | \$ 63.76 | х | = |
| Meridian 0.33G (40 lb) | \$ 85.01 | х | = |
| Meridian 25WG (17 oz) | \$ 106.13 | х | = |
| Pennant Magnum® (1 gal) | \$ 228.46 | х | = |
| Pennant Magnum (30 gal) | \$ 5,339.67 | x | = |
| Princep® Liquid (2.5 gal) | \$ 49.81 | х | = |
| Provaunt (12 oz) | \$ 109.98 | х | = |
| Reward (1 gal) | \$ 104.93 | х | = |
| Scimitar® GC (1 qt) | \$ 167.36 | х | = |
| Subdue® GR (25 lb) | \$ 129.51 | х | = |
| Tenacity (8 oz) | \$ 66.95 | х | = |

| On-Fertilizer Products | Rebate Redemption Value (per lb of product) | | Pounds of Product Purchased in Early Order Period | | | Early Order Period Purchase Amount | |
|---|--|------|---|--|---|--|--|
| Fertilizer with Acelepryn loads < 0.058 | \$ | 0.29 | X | | = | | |
| Fertilizer with Acelepryn loads < 0.067 | \$ | 0.34 | X | | = | | |
| Fertilizer awith Barricade loads < 0.30% | \$ | 0.05 | x | | = | | |
| Fertilizer with Barricade loads of 0.30% to < 0.40% | \$ | 0.07 | X | | = | | |
| Fertilizer with Barricade loads of 0.40% and higher | \$ | 0.09 | X | | = | | |



Spotlight Brand Points Bonus

Use the Rebate Calculator below to determine your potential GreenTrust 365 Rebate earned from your purchases of Qualifying Products made during the Early Order Period.

\$

Your total planned Early Order Purchases of Qualifying Products

The corresponding Rebate Percentage from the table on the GreenTrust 365 Golf and Sports Turf Program Form

Total potential Rebate from Early Order Purchases

The GreenTrust 365 Program Worksheet is now automated. Maximize your purchasing power and save time with our easy-to-use calculators. Visit **GreenCastOnline.com/Calculator** and select the calculator type that works best for your early order planning.

Syngenta provides Program Worksheets and Rebate Calculators as tools for estimating rebates, but disclaims any warranty of accuracy or completeness of the conclusions derived from the same.

Prices of Qualifying Agency Products include the California Mill Assessment. The California Mill Assessment is used in determining the Qualifying Purchase amount but is not used to calculate Rebate payments.

Payment Terms:

End-user payments for purchases of Qualifying Agency Products made during the Early Order Period are due to Sales Agents by July 6, 2017. Prices and terms for Syngenta Qualifying Distributor Products are determined by the Syngenta Authorized Distributor/Retailer.

To achieve Volume Discount Pricing described herein, Minimum Purchase Quantities for applicable Qualifying Agency Products must be identified on one invoice and shipped to one location from one Syngenta Authorized Agent.

Additional benefits of the Syngenta GreenTrust 365 Golf and Sports Turf Program are described at GreenTrust365.com. For any questions, please call your Syngenta territory manager, Syngenta Authorized Distributor/Agent/Retailer, or the Syngenta Customer Center at 1-866-SYNGENT(A) (796-4368). For complete Program information, please visit GreenTrust365.com.





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2017 Syngenta GreenTrust 365 Golf and Sports Turf Program—California

PROGRAM ELIGIBILITY:

Golf courses and Sports Turf Managers located in the state of California, who purchase a minimum of \$5,000 worth of Qualifying Products during the Early Order Period (October 1, 2016 through December 7, 2016) ("Program Participants") qualify for the GreenTrust® 365 Golf and Sports Turf Program. Qualifying Products are all products listed on the 2017 GreenTrust 365 Golf and Sports Turf Program Worksheet, when purchased from a Syngenta Authorized Distributor/Agent/Retailer.

PROGRAM DETAILS:

GreenTrust 365 Rebate

Program Participants may earn a rebate on all of their purchases of Qualifying Products during the Program Year (October 1, 2016 through September 30, 2017). Program Participants' yearlong rebate percentage is determined by the dollar value of Qualifying Products they purchase during the Early Order Period, as described in the chart below:

| Dollar Value of Qualifying Products | Yearlong | GreenTrust Rewards Early Order Period Only | | | | | |
|-------------------------------------|----------|--|--|---|--|--|--|
| Purchased During the Rebate GreenT | | GreenTrust 365 Points | Spotlight Brand Points Bonus | Acelepryn [®] Insecticide Points Bonus | | | |
| \$5,000 to < \$10,000 | 5% | 3X October 1X November 1X December | Program Participants that purchase any combination of the "Spotlight | Program Participants that purchase | | | |
| \$10,000 to < \$20,000 | 6% | | | at least 2 (two) or more gallons of | | | |
| \$20,000 to < \$40,000 | 7% | | Brand Products" (see below) totaling at least \$3,500 during the | Acelepryn or 1 (one) ABW Solution during the Early Order Period | | | |
| \$40,000 to < \$70,000 | 8% | | Early Order Period are eligible to | are eligible to receive a one-time | | | |
| \$70,000 to < \$100,000 | 9% | | receive a one-time offer of 20,000 | offer of 10,000 GreenTrust | | | |
| \$100,000 + | 10% | | GreenTrust Rewards points. | Rewards points. | | | |

Example: If a Program Participant purchases Qualifying Products with a dollar value of \$35,000 during the Early Order Period, they will be eligible to earn a 7% rebate on those purchases and on all future purchases of Qualifying Products they make on or before September 30, 2017.

GreenTrust Rewards

Program Participants' purchases of Qualifying Products during the Early Order Period are also eligible for GreenTrust Rewards. Three (3) Rewards points will be awarded to Program Participants for each dollar spent on Qualifying Products between October 1, 2016 and October 31, 2016. One (1) Rewards point will be awarded to Program Participants for each dollar spent on Qualifying Products between November 1, 2016 and December 7, 2016. Rewards points will be redeemable toward GCSAA credits or a variety of gift card options through an online catalog (GreenTrust365.com/Rewards). Rewards points will expire on November 15, 2017.

Register for GreenTrust Rewards points at GreenTrust365.com/Rewards on or before September 30, 2017. *GreenTrust 365 Program Participants that registered for GreenTrust Rewards points in the 2016 Program Year are already members and do not need to re-enroll for the 2017 Program Year.* Members may log on to the Rewards site after January 16, 2017 to view points.

Spotlight Brand Points Bonus

"Spotlight Brand Products" are highlighted in Green on the 2017 Syngenta GreenTrust 365 Golf and Sports Turf Program Worksheet.

Extended Terms: SummerPay

Program Participants also have access to SummerPay™ extended terms. SummerPay extended terms enable Program Participants to defer payment for purchases of Qualifying Agency Products made during the Early Order Period until the summer of 2017. Payment will be due on July 6, 2017.

GREENTRUST 365 PROGRAM TERMS:

- All Program eligibilities and awards are subject to audit, and no rebates will be paid in the event of noncompliance with Program rules. Furthermore, Syngenta is not obligated
 to provide any rebates without first having received Program Participant's payment for purchases in a timely manner.
- Rebates earned from purchases made during the Early Order Period will be paid by September 22, 2017. Rebates earned from purchases made after the Early Order Period through September 30, 2017 will be paid by November 30, 2017.
- Program Participants may redeem GreenTrust 365 Rebates for credit at a Syngenta Authorized Distributor/Agent/Retailer. This election can be made by May 31, 2017 at GreenTrust365.com/Rebate.
- Acelepryn and Barricade® herbicides on-fertilizer purchases will be included as Qualifying Products. Dollar values for such purchases will be calculated as described on the
 2017 GreenTrust 365 Golf and Sports Turf Worksheet. Acelepryn and Barricade on-fertilizer purchases made from October 1, 2016 through May 31, 2017 count toward
 establishing the yearlong rebate percentage. Email or fax Acelepryn and Barricade on-fertilizer invoices by June 15, 2017 in order for such purchases to count toward
 establishing the GreenTrust 365 yearlong rebate percentage. Please email invoices to Syngenta.Programs@Syngenta.com or fax them to (800) 494-2634.
- Prices and terms for Syngenta Qualifying Distributor Products are determined by the Syngenta Authorized Distributor/Retailer. Prices and terms for Syngenta Qualifying Agency Products are determined by Syngenta.
- Syngenta reserves the right to modify or discontinue this Program at any time.

Acelepryn, Acelepryn G and Ference are not for Sale, Sale Into, Distribution and/or Use in Nassau, Suffolk, Kings, Queens Counties of New York State. Sale, use and distribution of Medallion SC in Nassau and Suffolk counties in the State of New York is prohibited.

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DM SYN-254 08/16 SCP 913-00031-B