

PLANNING A BUDGET IS ONE THING. SOLVING A YEAR'S WORTH OF PROBLEMS— THAT TAKES A CONVERSATION OR TWO.

With a broad portfolio of plant protection products, GreenTrust® 365 gives you the biggest savings for your business. Strengthen your purchasing power with all these program benefits. **Early Order Period October 1–December 7, 2016**



Yearlong Rebates

Spend at least \$5,000 on Qualifying Products to lock in your yearlong rebate: October 1, 2016–September 30, 2017.



SummerPay™

Keep your cash flow in check by deferring payment until July 6, 2017.



GreenTrust Rewards

Every dollar spent during the Early Order Period earns GreenTrust Rewards points, including triple points during October. Plus, you can earn up to an additional 30,000 GreenTrust Rewards points through Spotlight Brand Points Bonus and the Mainspring® insecticide Points Bonus.



Multipaks

Save even more on complementary products delivered in convenient multipaks.

GreenTrust365.com/Ornamental



syngenta®

Ornamental

2017 Syngenta GreenTrust 365 Ornamental Program Worksheet

Program Year: October 1, 2016 through September 30, 2017

Early Order Period: October 1, 2016 through December 7, 2016

| Qualifying Agency Products (Package Size) | Pkg Price for 2017 Program Year | Number of Pkgs Purchased in Early Order Period | Qualifying Purchase Amount |
|--|---------------------------------------|--|----------------------------------|
| Avid® (1 gal) | \$ 525.00 | x | = |
| Avid (1 gal) | \$ 380.00 | x | = |
| Volume Discount ≥ 12 gal | | | |
| Avid + Mainspring® GNL Multipak | \$ 1,445.00 | x | = |
| Banner Maxx® II (1 gal) | \$ 216.00 | x | = |
| Banner Maxx II LinkPak™ (10 gal) | \$ 2,080.00 | x | = |
| Barricade® 4FL (1 gal) | \$ 143.00 | x | = |
| Barricade 4FL (1 gal) | \$ 137.00 | x | = |
| Volume Discount ≥ 20 gal | | | |
| Barricade 4FL LinkPak (10 gal) | \$ 1,380.00 | x | = |
| Barricade 4FL LinkPak (10 gal) | \$ 1,247.50 | x | = |
| Volume Discount ≥ 20 gal | | | |
| Barricade 4FL (30 gal) | \$ 3,570.00 | x | = |
| Barricade 4FL (30 gal) | \$ 3,270.00 | x | = |
| Volume Discount ≥ 60 gal | | | |
| Barricade 65WG (5 lb) | \$ 102.50 | x | = |
| Barricade 65WG (5 lb) | \$ 87.50 | x | = |
| Volume Discount ≥ 320 lbs | | | |
| Barricade 65WG (80 lb Drum) | \$ 1,640.00 | x | = |
| Barricade 65WG (80 lb Drum) | \$ 1,400.00 | x | = |
| Volume Discount ≥ 320 lbs | | | |
| Bonzi® (2.5 gal) | \$ 425.00 | x | = |
| Bonzi (2.5 gal) | \$ 337.50 | x | = |
| Volume Discount ≥ 15 gal | | | |
| Concert® II (2.5 gal) | \$ 195.00 | x | = |
| Concert II (2.5 gal) | \$ 175.00 | x | = |
| Volume Discount ≥ 75 gal | | | |
| Daconil Ultrex® (5 lb) | \$ 52.50 | x | = |
| Daconil Weatherstik® (2.5 gal) | \$ 152.50 | x | = |
| Daconil Zn® (2.5 gal) | \$ 125.00 | x | = |
| Downy Mildew/Phytophthora Multipak | \$ 1,455.00 | x | = |
| Flagship® 25WG (2 lb) | \$ 376.00 | x | = |
| Heritage® WDG (1 lb) | \$ 317.00 | x | = |
| Heritage WDG (6 lb) | \$ 1,902.00 | x | = |
| Mainspring (1 pt) | \$ 323.20 | x | = |
| Mainspring (1 pt) | \$ 266.65 | x | = |
| Volume Discount ≥ 8 pts | | | |
| Mainspring GNL (1 pt) | \$ 323.20 | x | = |
| Mainspring GNL (1 pt) | \$ 266.65 | x | = |
| Volume Discount ≥ 8 pts | | | |
| Medallion® WDG (8 oz) | \$ 149.60 | x | = |
| Medallion WDG (8 oz) | \$ 134.40 | x | = |
| Volume Discount ≥ 128 oz | | | |
| Micora® (1 qt) | \$ 270.40 | x | = |
| Mural® (1 lb) | \$ 193.80 | x | = |
| Mural + Mainspring GNL Multipak | \$ 1,046.00 | x | = |
| Palladium® (2 lb) | \$ 295.20 | x | = |
| Reward® (2.5 gal) | \$ 197.50 | x | = |
| Subdue Maxx® (1 gal) | \$ 515.00 | x | = |
| Subdue Maxx LinkPak (10 gal) | \$ 5,020.00 | x | = |

■ Spotlight Brand Points Bonus
 ■ Mainspring Brand Points Bonus
 ■ Both Points Bonus Offers



2017 Syngenta GreenTrust 365 Ornamental Program Worksheet

Program Year: October 1, 2016 through September 30, 2017

Early Order Period: October 1, 2016 through December 7, 2016

| Qualifying Distributor Products (Package Size) | Rebate Redemption Value for 2017 (per pkg) | Number of Pkgs Purchased in Early Order Period | Qualifying Purchase Amount |
|--|--|--|----------------------------|
| Avid (8 oz) | \$ 91.52 | X | = |
| Avid (1 qt) | \$ 214.50 | X | = |
| Avid + Heritage Multipak | \$ 2,470.00 | X | = |
| Award® II (25 lb) | \$ 308.75 | X | = |
| Bonzi (1 qt) | \$ 126.75 | X | = |
| Citation® (6 x 2.66 oz) | \$ 337.93 | X | = |
| Endeavor® (6 x 2.5 oz) | \$ 169.65 | X | = |
| Flagship 0.22G (25 lb) | \$ 120.25 | X | = |
| Flagship 25WG (8 oz) | \$ 127.40 | X | = |
| Fusilade® II (1 qt) | \$ 75.95 | X | = |
| Heritage WDG (4 oz) | \$ 102.96 | X | = |
| Pennant Magnum® (1 gal) | \$ 223.60 | X | = |
| Pennant Magnum (30 gal) | \$ 5,226.00 | X | = |
| Princep® Liquid (2.5 gal) | \$ 48.75 | X | = |
| Reward (1 gal) | \$ 102.70 | X | = |
| Scimitar® CS (1 pt) | \$ 81.74 | X | = |
| Scimitar GC (1 qt) | \$ 163.80 | X | = |
| Segovis® (1 pt) | \$ 563.55 | X | = |
| Subdue® GR (25 lb) | \$ 126.75 | X | = |
| Subdue Maxx (1 qt) | \$ 174.85 | X | = |

■ Spotlight Brand Points Bonus

Avid + Heritage Multipak

Contains:

- 2 – 1 gal Avid miticide/insecticide
- 6 – 1 lb Heritage WDG fungicide
- Qualifies for the “Spotlight Brand Points Bonus” as described on the GreenTrust 365 Ornamental Program.



Use the Rebate Calculator below to determine your potential GreenTrust 365 Rebate earned from your purchases of Qualifying Products made during the Early Order Period.

Your total planned Early Order Purchases of Qualifying Products

\$

The corresponding Rebate Percentage from the table on the GreenTrust 365 Ornamental Program Form

X

%

Total potential Rebate from Early Order Purchases

\$

The GreenTrust 365 Program Worksheet is now automated. Maximize your purchasing power and save time with our easy-to-use calculators.

Visit www.GreenCastOnline.com/Calculator and select the calculator type that works best for your early order planning.

Syngenta provides Program Worksheets and Rebate Calculators as tools for estimating rebates, but disclaims any warranty of accuracy or completeness of the conclusions derived from the same.

Payment Terms:

End-user payments for purchases of Qualifying Agency Products made during the Early Order Period are due to Sales Agents by July 6, 2017. Prices and terms for Syngenta Qualifying Distributor Products are determined by the Syngenta Authorized Distributor/Retailer.

To achieve Volume Discount Pricing described herein, Minimum Purchase Quantities for applicable Qualifying Agency Products must be identified on one invoice and shipped to one location from one Syngenta Authorized Agent.

Additional benefits of the Syngenta GreenTrust 365 Ornamental Program are described at GreenTrust365.com.

For any questions, please call your Syngenta territory manager, Syngenta Authorized Distributor/Agent/Retailer, or the Syngenta Customer Center at 1-866-SYNGENT(A) (796-4368). For complete Program information, please visit GreenTrust365.com.

2017 Syngenta GreenTrust 365 Ornamental Program

PROGRAM ELIGIBILITY:

Nursery and greenhouse operators who purchase a minimum of \$5,000 worth of Qualifying Products during the Early Order Period (October 1, 2016 through December 7, 2016) ("Program Participants") qualify for the GreenTrust® 365 Ornamental Program. Qualifying Products are all products listed on the 2017 GreenTrust 365 Ornamental Program Worksheet, when purchased from a Syngenta Authorized Distributor/Agent/Retailer.

PROGRAM DETAILS:

GreenTrust 365 Rebate

Program Participants may earn a rebate on all of their purchases of Qualifying Products made during the Program Year (October 1, 2016 through September 30, 2017). Program Participants' yearlong rebate percentage is determined by the dollar value of Qualifying Products they purchase during the Early Order Period, as described in the chart below:

| Dollar Value of Qualifying Products Purchased During the Early Order Period | Yearlong Rebate Percentage | GreenTrust Rewards Early Order Period Only | | |
|---|----------------------------|--|---|--|
| | | GreenTrust 365 Points | Spotlight Brand Points Bonus | Mainspring® Brand Points Bonus |
| \$5,000 to < \$10,000 | 5% | 3X October 1X November 1X December | Program Participants who purchase any combination of "Spotlight Brand Products" (see below) totaling at least \$3,500 during the Early Order Period are eligible to receive a one-time offer of 20,000 GreenTrust Rewards points. | Program Participants that purchase 8 pints of "Mainspring Brand Products" during EOP (see below) are eligible to receive a one-time offer of 10,000 GreenTrust Rewards points. |
| \$10,000 to < \$20,000 | 6% | | | |
| \$20,000 to < \$40,000 | 7% | | | |
| \$40,000 to < \$70,000 | 8% | | | |
| \$70,000 to < \$100,000 | 9% | | | |
| \$100,000 + | 10% | | | |

Example: If Program Participants purchase Qualifying Products with a dollar value of \$35,000 during the Early Order Period, they will be eligible to earn a 7% rebate on those purchases and on all future purchases of Qualifying Products they make on or before September 30, 2017.

GreenTrust Rewards

Program Participants' purchases of Qualifying Products during the Early Order Period are also eligible for GreenTrust Rewards. Three (3) Rewards points will be awarded to Program Participants for each dollar spent on Qualifying Products between October 1, 2016 and October 31, 2016. One (1) Rewards point will be awarded to Program Participants for each dollar spent on Qualifying Products between November 1, 2016 and December 7, 2016. Rewards points will be redeemable toward a variety of gift card options through an online catalog (GreenTrust365.com/Rewards). Rewards points will expire on November 15, 2017.

Register for GreenTrust Rewards points at GreenTrust365.com/Rewards on or before September 30, 2017. *GreenTrust 365 Ornamental Program Participants who registered for GreenTrust Rewards points in the 2016 Program Year are already members and do not need to re-enroll for the 2017 Program Year.* Members may log on to the Rewards site after January 16, 2017 to view points.

Spotlight Brand Points Bonus

"Spotlight Brand Products" are highlighted in Green on the 2017 GreenTrust 365 Ornamental Program Worksheet.

Mainspring Brand Points Bonus

"Mainspring Brand Products" are highlighted in Blue on the 2017 GreenTrust 365 Ornamental Program Worksheet.

The Mural + Mainspring GNL Multipak, highlighted in Pink on the 2017 GreenTrust 365 Ornamental Program Worksheet, is eligible for **both** Points Bonus offers.

Extended Terms: SummerPay

Program Participants also have access to SummerPay™ extended terms. SummerPay extended terms enable Program Participants to defer payment for purchases of Qualifying Agency Products made during the Early Order Period until the summer of 2017. Payment will be due on July 6, 2017.

GREENTRUST 365 PROGRAM TERMS:

- All Program eligibilities and awards are subject to audit, and no rebates will be paid in the event of noncompliance with Program rules. Furthermore, Syngenta is not obligated to provide any rebates without first having received Program Participant's payment for purchases in a timely manner.
- Rebates earned from purchases made during the Early Order Period will be paid by September 22, 2017. Rebates earned from purchases made after the Early Order Period through September 30, 2017 will be paid by November 30, 2017.
- Program Participants may redeem GreenTrust 365 Rebates for credit at a Syngenta Authorized Distributor/Agent/Retailer. This election must be made by May 31, 2017 at GreenTrust365.com/Rebate.
- Prices and terms for Syngenta Qualifying Distributor Products are determined by the Syngenta Authorized Distributor/Retailer. Prices and terms for Syngenta Qualifying Agency Products are determined by Syngenta.
- Syngenta reserves the right to modify or discontinue this Program at any time.

The use of Medallion and Palladium in Nassau and Suffolk counties in the state of New York is limited to ornamentals grown in greenhouses, shade or lath houses or other enclosed structures.

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