

2017 Fall Solutions™ Golf – New York



PAK UP YOUR SAVINGS

2017

FALL SOLUTIONS™
GOLF

NEW YORK

MAXIMIZE YOUR EOP SAVINGS

ORDER EARLY EARN THE OCTOBER BONUS

PICK YOUR PAK **(6-24% SAVINGS)** & RECEIVE AN ADDITIONAL PAK BONUS

SAVE ON INDIVIDUAL PRODUCTS & GROW YOUR MY BAYER REWARDS

EXTENDED TERMS ENJOY AGENCY PAK & PRODUCT TERMS TO JUNE 5, 2018

BOX IT TOGETHER THEN EARN UP TO **9%** TOTAL PROGRAM REBATE





MAXIMIZE YOUR EOP SAVINGS WITH OUR BIGGEST PROGRAM OF THE YEAR!

**AUTOMATIC
8% REBATE**

Bayer Season PAK - \$29,000

The Bayer Season PAK is back, offering you the performance of complete insect and disease control you need to manage your golf course. Bayer Season PAK customers automatically receive a minimum 8% rebate on all purchases during the program (includes October bonus).

14% Savings vs. Individual Component Products

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Banol®	2	2 x 1.0 gal/case	4	2.0 oz/1,000 sq. ft.	5.9
Bayleton® FLO	1	2 x 2.5 gal/case	5	0.5 oz/1,000 sq. ft.	29.4
Signature™ XTRA Stressgard®	14	4 x 5.5 lbs/case	308	4.0 oz/1,000 sq. ft.	28.3
Interface® Stressgard	9	2 x 2.5 gal/case	45	4.0 oz/1,000 sq. ft.	33.1
Merit® 75WSP	1	110 x 1.6 oz/drum	11	6.4 oz/acre	27.5
Tartan® Stressgard	6	2 x 2.5 gal/case	30	1.5 oz/1,000 sq. ft.	58.8

Bayer Season PAK Terms of Payment: Full Payment must be received by 6/5/18

24% Savings vs. Individual Component Products

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Signature XTRA Stressgard	8	4 x 5.5 lb/case	176	4.0 oz/1,000 sq. ft.	16.2
26GT®	5	2 x 2.5 gal/case	25	4.0 oz/1,000 sq. ft.	18.4

Bayer Greens PAK Terms of Payment: Full payment must be received by 6/5/18

Bayer Greens PAK - \$6,450

The standard for your greens management program, anchored by the products that provide superior turf quality.

6% Savings vs. Individual Component Products

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Signature XTRA Stressgard	4	4 x 5.5 lb/case	88	4.0 oz/1,000 sq. ft.	8.1
Interface Stressgard	1	2 x 2.5 gal/case	5	4.0 oz/1,000 sq. ft.	3.7
Tartan Stressgard	1	2 x 2.5 gal/case	5	2.0 oz/1,000 sq. ft.	7.3

Bayer Stressgard PAK Terms of Payment: Full Payment must be received by 6/5/18

Bayer Stressgard PAK - \$4,950

With Stressgard Formulation Technology, this PAK enhances overall turf quality, improves plant health and protects against harsh environmental stress that can damage your turf.

20% Savings vs. Individual Component Products

Bayer Pythium PAK - \$4,450

Preventive and curative pythium management tools.

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Signature XTRA Stressgard	4	4 x 5.5 lb/case	88	4.0 oz/1,000 sq. ft.	8.1
Banol	3	2 x 1.0 gal/case	6	2.0 oz/1,000 sq. ft.	8.8

Bayer Pythium PAK Terms of Payment: Full Payment must be received by 6/5/18

10% Savings vs. Individual Component Products

Bayer Leaf Spot PAK - \$3,650

Industry-leading solutions for effective leaf spot control.

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Interface Stressgard	2	2 x 2.5 gal/case	10	4.0 oz/1,000 sq. ft.	7.3
Signature XTRA Stressgard	4	4 x 5.5 lb/case	88	4.0 oz/1,000 sq. ft.	8.1

Bayer Leaf Spot PAK Terms of Payment: Full Payment must be received by 6/5/18

23% Savings vs. Individual Component Products

Bayer Utility PAK - \$2,475

Versatile uses including proven solutions for your snow mold problems as well as dollar spot, brown patch, anthracnose and other diseases, while enhancing turf quality.

PRODUCTS	UNITS/PAK	UNIT SIZE	GAL/LB	EXAMPLE USE RATE	ACRES
Interface Stressgard	3	2 x 2.5 gal/case	15	4.0 oz/1,000 sq. ft.	11
Mirage® Stressgard	1	2 x 2.5 gal/case	5	1.0 oz/1,000 sq. ft.	14.7

Bayer Utility PAK Terms of Payment: Full Payment must be received by 6/5/18

Order early and save – earn a 1% bonus rebate on your entire purchase when you buy any PAK and another 1% bonus if you buy between Oct. 1-31, 2017; qualifying total purchase minimum \$2,500.

Use the worksheet on the back page to calculate your Total Program Rebate or access our calculator on the My Bayer Rewards Fall Solutions portal. www.myrewards.cropscience.bayer.com



Science For A Better Life

Bayer has a long tradition of investing in the latest innovations, technical expertise and business-building tools. By applying science to major global challenges, we can work together to help create healthier spaces for people where they live, work and play. It's Science For A Better Life.



PRODUCTS	# PAKS	PRICE/PAK	TOTAL \$
Bayer Season PAK		\$29,000	
Bayer Greens PAK		\$6,450	
Bayer Stressgard® PAK		\$4,950	
Bayer Pythium PAK		\$4,450	
Bayer Leaf Spot PAK		\$3,650	
Bayer Utility PAK		\$2,475	
			(A) \$

Promotion Period: Product invoiced from October 1 - December 8, 2017

AGENCY PRODUCTS*	UNIT SIZE	# UNITS	PRICE/UNIT	TOTAL \$	SELECT REBATES (MINIMUM QUANTITY)†	SELECT REBATE \$
Banol®	2 x 2.5 gal/case		\$1,912.50		\$60/gal - 10 gal	
Bayleton® FLO	2 x 2.5 gal/case		\$2,700.00		\$70/gal - 10 gal	
NEW OFFER Chipco® Signature™	8 x 5.5 lb/case		\$1,133.25		\$10/bottle - 88 lb	
Fiata® Stressgard®	2 x 2.5 gal/case		\$255.00		\$10/gal - 100 gal	
Interface® Stressgard	2 x 2.5 gal/case		\$772.50		\$15/gal - 40 gal	
Merit® 75 WSP	110 x 1.6 oz/drum		\$1,250.00		\$200/drum - 2 drum	
Mirage® Stressgard	2 x 2.5 gal/case		\$892.50		\$15/gal - 20 gal	
NEW OFFER Signature XTRA Stressgard	4 x 5.5 lb/case		\$625.00		\$10/bottle - 88 lb	
Specticle® G	50 lb/bag		\$93.00		\$5/bag - 40 bag	
Tartan® Stressgard	2 x 2.5 gal/case		\$1,980.00		\$50/gal - 20 gal	
Specticle FLO (14+ gal)	2 x 1.0 gal/case		\$2,937.60			
Specticle FLO (1-13 gal)	2 x 1.0 gal/case		\$3,213.00			
Specticle FLO	8 x 18 oz/case		\$1,888.64			
NON-AGENCY PRODUCTS						
26GT®	2 x 2.5 gal/case				\$20/gal - 40 gal	
Acclaim® Extra	4 x 1.0 gal/case				\$90/gal	
NEW OFFER Chipco Signature	4 x 5.5 lb/case				\$10/bottle - 88 lb	
Compass®	drum or case				\$50/lb - 8 lb	
Prostar® 70 WG***	4 x 3.0 lb/case				\$3/lb - 24 lb	
Dylox® 420 SL	2 x 2.5 gal/case					
Prograss®	2 x 2.5 gal case					
Proxy®	2 x 2.5 gal/case					
Specticle Total	4 x 144 oz/case					
				(B) \$	(D) \$	

CALCULATE YOUR REBATE

PURCHASE TOTAL +	BASE BONUS	OCTOBER BONUS****	BAYER PAK BONUS**	(C) TOTAL PROGRAM REBATE+++
\$2,500 to < \$10,000	2%	1%	1%	4%
\$10,000 to < \$15,000	3%	1%	1%	5%
\$15,000 to < \$25,000	4%	1%	1%	6%
\$25,000 to < \$29,000	5%	1%	1%	7%
\$29,000 to < \$40,000	Total program rebate for all purchases Oct 1 - Dec 8, 2017			8%
\$40,000+				9%

FEATURE OFFER

\$40k purchase level qualifies for a continued 9% rebate on 2017 Fall Solutions products purchased through September 30, 2018.

This rebate is not to be combined with any 2018 Bayer NOW Solutions or 2018 Fall Solutions offer.

Verify your rebate selection and update your profile at My Bayer Rewards by March 1, 2018. Participants must be a member of My Bayer Rewards. myrewards.cropscience.bayer.com

TOTAL \$ (A+B) TOTAL PROGRAM REBATE (C) TOTAL PROGRAM REBATE \$

_____ X _____ = _____

Taxes are not included in rebate calculations. Rebates will be paid on sales price of the unit, excluding sales tax.

* Agency products purchased during the program period qualify for terms due 6/5/18.

† Cumulative purchase Fall Solutions and NOW Solutions promotional minimum quantities. PAK component quantities count toward Select Product Rebate minimum but do not earn Select Product Rebate.

*** Prostar 70 WG not for sale, sale into, distribution and/or use in Nassau and Suffolk counties of New York state

**** Awarded on purchases invoiced October 1-31, 2017.

+ Cumulative Fall Solutions 2017 Purchase Total includes August & September 2017 NOW Solutions purchases of Mirage Stressgard, Specticle FLO, Tartan Stressgard, Utility PAK & Leaf Spot PAK.

++ Awarded on total orders during program period with purchase of any Bayer PAK, including NOW Solutions PAK purchases.

+++ Reflects maximum rebate allowed within Purchase Total segment.

SELECT REBATE \$ (D) (IF APPLICABLE)

+ _____

GRAND TOTAL REBATE \$

= _____

x100 =

MY BAYER REWARDS POINT:



For more information, visit myrewards.cropscience.bayer.com

@BayerGolf

Customer Fall Solutions and NOW Solutions promotional cumulative purchases (August 1 - December 8, 2017) must be \$2,500 or more to qualify for select product rebates and Total Program Rebates. New members signed up before March 1, 2018 will receive 2017 Fall Solutions rebates. All Rebates for 2017 Fall Solutions will be paid based on participant's My Bayer Rewards profile choice as of March 1, 2018 (Distributor Credit or Loyalty Points). If no selection is made, the default for Fall Solutions rebate will be Loyalty Points. Purchases qualifying for rebates will be the net of reward or credits. All products must be invoiced between October 1 and December 8, 2017 to qualify. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. No checks can be issued to a third party. Please allow for rebates to be fulfilled by August 31, 2018. Only end-user purchases qualify for this program, and purchases must be from a Bayer authorized Distributor or Agent. Resale of product(s) purchased within this program will not qualify for Distributor Credits or My Bayer Rewards points. If questions arise, please contact My Bayer Rewards at 1-888-456-6464 or email MyBayerRewards@aimia.com. Bayer reserves the right to modify any portion thereof, or discontinue this program without prior notice. Bayer CropScience LP, Environmental Science Division, 2 TW Alexander Drive, Research Triangle Park, NC 27709. 1-800-331-2867. www.backedbybayer.com. Bayer (reg'd), the Bayer Cross (reg'd), 26GT®, Acclaim®, Banol®, Bayleton®, Chipco®, Compass®, Dylox®, Fiata®, Interface®, Merit®, Mirage®, Prograss®, Prostar®, Proxy®, Signature™, Specticle®, Stressgard® and Tartan® are trademarks of Bayer. Please verify state registration of these products in your state before selling, using or distributing. Not all products and rates are registered in all states. ALWAYS READ AND FOLLOW LABEL INSTRUCTIONS. ©2017 Bayer CropScience LP. 17-GOL-CB-032