pbi / gordon corporation
Employee-Owned

End-User Early Order Program

Effective Dates: *October 1, 2017 through December 15, 2017*

START 2018 RIGHT:

Order early and get the best deals on proven performers from PBI-Gordon!

Bonus Booster		
REBATE LEVEL	MINIMUM REBATE	ADDITIONAL REBATE
LEVEL I	$500 - $999	15% extra
LEVEL II	$1,000+	25% extra

2017 PBI-GORDON CORPORATION EARLY ORDER PROGRAM INFORMATION:

- To qualify, the participating end-user must earn a rebate minimum of $100.
- Products must be purchased from a PBI-Gordon distributor between October 1, 2017 and December 15, 2017.
- This program applies only to qualified end-user professionals in golf, lawn care, sports turf, schools, sod farms, and other turf management areas. Distributor sales to dealers do not qualify for this end-user rebate.
- Program calculations will be completed at the sole discretion of PBI-Gordon. Orders invoiced and shipped to end-users are subject to verification. If variances occur, payment reconciliation may be necessary.

REDEMPTION: *To be eligible to receive your rebate, complete the following:*

1) **Complete the online form at eop.PBIGordonTurf.com.**
2) All claims and W-9s must be submitted no later than January 31, 2018.
3) If online form is not available, complete the attached form and mail with copies of invoices to: PBI-Gordon Attn: End-User EOP, P.O. Box 014090, Kansas City, MO 64101
4) PBI-Gordon will not pay rebates on returned inventory. Orders invoiced and shipped to end-users are subject to verification.
5) Rebates will be paid by July 31, 2018.
6) Rebates may be issued in the form of a check or distributor credit. If you want a check sent directly to you, you must provide a W-9 by January 31, 2018 or it will default to distributor credits.

PRICING AND TERMS:

- Pricing and payment terms for listed products are determined by the distributor.
- PBI-Gordon reserves the right to audit, modify, or terminate this program at any time.

Harrell's
Growing a Better World®

2017 END-USER EARLY ORDER PROGRAM

CALCULATE YOUR REBATE

PRODUCTS	UNIT SIZE	MINIMUM NUMBER OF UNITS*	PERIOD 1: Oct. 1-31 Rebate	# of Units		PERIOD 2: Nov. 1 - Dec. 15 Rebate	# of Units		TOTAL REBATE
FUNGICIDES									
Kabuto® Fungicide SC	1 gal.	4 units	$44.90/unit	x	+	$28.05/unit	x	=	
	21.8 fl.oz.	6 units	$7.45/unit	x		$4.25/unit	x		
Segway® Fungicide SC	39.2 fl.oz.	4 units	$29.05/unit	x	+	$12.45/unit	x	=	
INSECTICIDES									
Zylam® Liquid Systemic Insecticide	1 qt.	4 units	$8.35/unit	x	+	$4.05/unit	x	=	
HERBICIDES									
Avenue™ South Broadleaf Herbicide for Turfgrass	2.5 gal.	2 units	$10.95/unit	x	+	$5.50/unit	x	=	
Bensumec™ 4 LF Pre-Emergent Grass & Weed Herbicide	2.5 gal.	2 units	$9.50/unit	x	+	$4.75/unit	x	=	
Katana® Turf Herbicide	5 oz.	4 units	$9.40/unit	x	+	$4.70/unit	x	=	
Q4® Plus Turf Herbicide for Grass & Broadleaf Weeds	30 gal.	1 unit	$172.10/unit	x	+	$86.05/unit	x	=	
	2.5 gal.	2 units	$14.35/unit	x		$7.20/unit	x		
SpeedZone® Broadleaf Herbicide for Turf	275 gal. tote	1 unit	$855.60/unit	x	+	$427.80/unit	x	=	
	30 gal.	1 unit	$93.35/unit	x		$46.70/unit	x		
	2.5 gal.	2 units	$7.80/unit	x		$3.90/unit	x		
SpeedZone® Southern Broadleaf Herbicide for Turf	2.5 gal.	2 units	$7.25/unit	x	+	$3.65/unit	x	=	
	1 gal.	4 units	$2.90/unit	x		$1.45/unit	x		
Surge® Broadleaf Herbicide for Turf	30 gal.	1 unit	$122.55/unit	x	+	$61.30/unit	x	=	
	2.5 gal.	2 units	$10.20/unit	x		$5.10/unit	x		
TZone™ SE Broadleaf Herbicide for Tough Weeds	30 gal.	1 unit	$165.00/unit	x	+	$67.00/unit	x	=	
	2.5 gal.	2 units	$9.75/unit	x		$4.90/unit	x		
								TOTAL	

*Orders below each unit minimum will not qualify for the rebate for that specific package size only.

TOTAL REBATE

PREFERRED REBATE:

☐ **Distributor Credit** ☐ **Check** (must provide W-9 by January 31, 2018)

Harrell's
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REBATE TOTALS

Please indicate your professional industry:

☐ Golf ☐ Lawn & Landscape ☐ Sod Farm ☐ Sports Turf ☐ Other

REBATE LEVEL		TOTAL REBATE		ADDITIONAL REBATE	BONUS
LEVEL I	*$500 - $999*		x	*15% extra*	$
LEVEL II	*$1,000+*			*25% extra*	$
				GRAND TOTAL	$

CONTACT INFORMATION

Submit online by January 31, 2018 at **eop.PBIGordonTurf.com** OR complete this form, include a W-9 and invoice copies, and mail to PBI-Gordon, Attn: End-User EOP, P.O. Box 014090, Kansas City, MO 64101. Postmark must be no later than January 31, 2018.

Date form completed: _____ Business Name: _____

Contact Name: _____ Title: _____

Business Address: _____

City: _____ State: _____ ZIP: _____

Phone: _____ Email: _____

Distributor Name: _____ Distributor Rep: _____

pbi/gordon corporation
Employee-Owned

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