

Savings up to 20% on FreeHand® 1.75G herbicide and FreeHand CA 1.75G herbicide

Biggest savings in October

Nursery Growers and landscape professionals can enjoy special pricing on top ornamental innovations that are offered in the turf early order program from BASF. Rebates start at purchase levels of \$2,000 and savings are highest during October.

Savings are on purchases made October 1 through December 9, 2017.

- **FreeHand® 1.75G** herbicide and **FreeHand® CA 1.75G** herbicide: Save 20% on half truckload orders (16,000 pounds or more) purchased in October. This preemergent product delivers unsurpassed control of the toughest summer weeds, and provides the biggest savings of the year.
- **Orkestra™ Intrinsic®** brand fungicide*: Include this innovation in the order to provide fast, long-lasting control of key diseases during the production cycle.
- **Trinity®** fungicide: Add an order of this superior fungicide, which controls tough diseases like powdery mildew and blights with no unsightly residue.

All BASF agency products invoiced between October 1, 2017 and January 31, 2018 will also receive June 9, 2018 payment terms for nursery growers and landscape professionals. This includes great ornamental innovations like **Sultan®** miticide, **Pylon®** miticide-insecticide and **Pageant® Intrinsic®** brand fungicide.

For complete details, visit: betterturf.basf.us/eop

Horticulture

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* All products may not be registered for sale or use in all states. Please check with your state or local Extension Service.

Always read and follow label directions.

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BASF 2018 EOP Turf US Qualifying Agency Products:

Qualifying Agency Products	Package	Agency Price	Quantity	Total Purchases
Naturalized Areas Cube II	Cube	\$ 4,338.00		
Greens Foundation Cube	Cube	\$ 5,791.00		
Fairway Building Block Cube	Cube	\$ 6,036.00		
New Innovation Cube	Cube	\$ 7,441.00		
Plant Health Cube	Cube	\$ 8,727.00		
Dollar Spot Foundation Cube	Cube	\$ 13,869.00		
More Resilience II Cube	Cube	\$ 30,284.00		
Multi-Course Fairway Cube	Cube	\$ 32,226.00		
Emerald® fungicide	10x 0.49 lb	\$ 1,568.00		
Emerald fungicide	50x 0.49 lb	\$ 6,835.50		
FreeHand® 1.75G herbicide	1x 50 lb	\$ 93.50		
Honor® Intrinsic® brand fungicide	6x 3 lb	\$ 2,616.12		
Honor Intrinsic brand fungicide	1x 36 lb	\$ 3,891.24		
Insignia® SC Intrinsic brand fungicide	4x 30.5 fl oz	\$ 1,700.68		
Insignia brand fungicide	4x 122 fl oz	\$ 6,368.40		
Insignia SC Intrinsic brand fungicide	2x 2.5 gal	\$ 5,795.00		
Lexicon® Intrinsic brand fungicide	4x 21 oz	\$ 1,935.36		
Orkestra® Intrinsic brand fungicide - NEW!	4x 16 oz	\$ 544.00		
Pendulum® AquaCap herbicide	1x 15 gal	\$ 735.30		
Pendulum AquaCap herbicide bulk	110 gal	\$ 5,392.20		
Pendulum AquaCap herbicide bulk	220 gal	\$ 10,784.40		
Tower® herbicide	2x 2.5 gal	\$ 1,482.50		
Xzemplar® fungicide	2x 114 oz	\$ 3,565.92		
Xzemplar fungicide	4x 11.4 oz	\$ 820.80		

Subtotal [A]:

BASF 2018 EOP Turf US Qualifying Non-Agency Products (no colorants):

Qualifying Non-Agency Products	Package	Redemption Value*	Quantity	Total Purchases
Drive® XLR8 herbicide	4x 0.5 gal	\$ 294.03		
Pendulum AquaCap herbicide	2x 2.5 gal	\$ 337.88		
Pillar® G Intrinsic brand fungicide	30 lb	\$ 74.63		
Pylex® herbicide	4x 8 fl oz	\$ 2,224.80		
Segment® II herbicide – NEW!	2x 2.5 gal	\$ 1,125.00		
Siesta® insecticide fire ant bait	15 lb	\$ 204.00		
Trinity® fungicide	2x 2.5 gal	\$ 1,100.06		

Subtotal [B]:

* Redemption value used for non-agency products.

1 The end user's rebate percentage is not cumulative.

2 Intrinsic Fairway Rebate: Save 10% by either purchasing 108 pounds or more of Honor Intrinsic brand fungicide or 10 gallons or more of Insignia SC Intrinsic brand fungicide to deliver championship conditions on your fairways for 2018. Cube purchases do not count toward the Intrinsic Fairway Rebate.

Additional Program Details and Qualifications: All Agency products sold are on behalf of BASF. All sales are final. No returns. Rebate will be based upon reported sales from the BASF authorized agent(s). This program applies only to qualified end-user professionals (golf, greenhouse, L&L, nursery, ornamental, sports turf, sod farms, municipalities, and parks & rec). Multiple sales orders for one customer are cumulative and will qualify if ordered between program dates and from any authorized BASF agent(s). A qualifying October purchase of at least \$2,000 locks end user to October rebate column for duration of the Early Order Program. Non-qualifying October purchases of less than \$2,000 will be counted toward any qualifying purchases from November 1 - December 9 and will be rewarded at the November 1 - December 9 percentage. Products must be purchased, invoiced and delivered between the program dates. No exceptions. The redemption value of qualified non-agency products will be used to determine end user total purchase and rebate earned. End user must be in good standing with agent to receive special promotional terms. All agency terms offered at the agent's discretion. All agency products invoiced between October 1, 2017 and January 31, 2018 will receive June 9, 2018 terms for the end user. All agency products invoiced after January 31, 2018 will receive net 60 days for the end user. Terms for qualifying non-agency products are determined by a BASF authorized distributor. Qualified end users will receive a rebate on the total invoiced dollar amount (excluding taxes) of qualified products purchased from an authorized BASF T&O agent. All rebates will appear as a credit on the end user's account with the agent who processed the order. EOP credit will become available on 7/31/18 and can be applied only to new purchases of agronomic inputs or related products. If an end user purchases from more than one agent, the rebate will be applied to the respective agent based on percent purchase from each agent. All products may not be registered for sale or use in all states. Please check with your state or local Extension Service. Pillar G Intrinsic brand fungicide, Siesta insecticide fire ant bait and Trinity fungicide are not for sale, distribution and/or use in New York State, and Tower herbicide is not for sale, distribution and/or use in Nassau or Suffolk counties in New York State.

Always read and follow label directions.

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Calculate your EOP rebate dollars

TOTAL PURCHASE
\$ [C]

Add [A] to [B] from order form
to determine Total EOP Purchase

BASE REBATE
PERCENTAGE [D]

Use your Total EOP Purchase [C] to
determine your base rebate percentage
in the chart below:

Purchase Total [C]	Oct. 1-31 2017 Base Rebate % ¹	Nov. 1 - Dec. 9 2017 Base Rebate % ¹
\$2,000 - \$6,999	4%	3%
\$7,000 - \$19,999	7%	5%
\$20,000 +	10%	7%

REBATE
SUBTOTAL [E]
[C] x [D]

10% Intrinsic
Fairway Rebate
(if applicable?) [F]
Multiply qualified
Honor and Insignia
SC purchases by 10%

TOTAL EOP
REBATE
[E] + [F]

The EOP Order Planner

- Calculate your savings
- Convert your selections into applications
- Print or e-mail it to your sales rep

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