

# PLANNING A BUDGET IS ONE THING. SOLVING A YEAR'S WORTH OF PROBLEMS— THAT TAKES A CONVERSATION OR TWO.

With the broadest portfolio of plant protection products, GreenTrust® 365 gives you the biggest savings for your business. Strengthen your purchasing power with all these program benefits. **Early Order Period October 1–December 7, 2017**



#### Yearlong Rebates

Spend at least \$5,000 on Qualifying Products to lock in your yearlong rebate: October 1, 2017–September 30, 2018.



#### SummerPay™

Keep your cash flow in check by deferring payment until July 6, 2018.



#### GreenTrust Rewards

Every dollar spent during the Early Order Period earns GreenTrust Rewards points, including triple points during October. Plus, you can earn up to an additional 30,000 GreenTrust Rewards points through the Spotlight Brand Points Bonus and the Mainspring® Brand Points Bonus.



#### Multipaks

Save even more on complementary products delivered in convenient multipaks.

[GreenTrust365.com/Ornamental](http://GreenTrust365.com/Ornamental)



syngenta®

Ornamental California



## 2018 Syngenta GreenTrust 365 Ornamental Program Worksheet—California

**Program Year:** October 1, 2017 through September 30, 2018

**Early Order Period:** October 1, 2017 through December 7, 2017

Qualifying Agency Products (Package Size)	Pkg Price for 2018 Program Year	Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount
Avid® (1 gal)	\$ 536.42	x	=
Avid (1 gal)	\$ 388.27	x	=
Volume Discount ≥ 12 gal			
Avid + Mainspring® GNL Multipak	\$ 1,476.43	x	=
Banner Maxx® II (1 gal)	\$ 220.70	x	=
Banner Maxx II LinkPak™ (10 gal)	\$ 2,125.30	x	=
Barricade® 4FL (1 gal)	\$ 146.12	x	=
Barricade 4FL (1 gal)	\$ 139.98	x	=
Volume Discount ≥ 20 gal			
Barricade 4FL LinkPak (10 gal)	\$ 1,410.10	x	=
Barricade 4FL LinkPak (10 gal)	\$ 1,274.70	x	=
Volume Discount ≥ 20 gal			
Barricade 4FL (30 gal)	\$ 3,647.70	x	=
Barricade 4FL (30 gal)	\$ 3,341.40	x	=
Volume Discount ≥ 60 gal			
Barricade 65WG (5 lb)	\$ 104.75	x	=
Barricade 65WG (5 lb)	\$ 89.45	x	=
Volume Discount ≥ 320 lbs			
Bonzi® (2.5 gal)	\$ 434.25	x	=
Bonzi (2.5 gal)	\$ 344.85	x	=
Volume Discount ≥ 15 gal			
Concert® II (2.5 gal)	\$ 201.80	x	=
Concert II (2.5 gal)	\$ 181.40	x	=
Volume Discount ≥ 75 gal			
Daconil Ultrex® (5 lb)	\$ 53.65	x	=
Daconil Weatherstik® (2.5 gal)	\$ 155.85	x	=
Flagship® 25WG (2 lb)	\$ 388.28	x	=
Heritage® WDG (1 lb)	\$ 323.90	x	=
Heritage WDG (6 lb)	\$ 1,943.40	x	=
Mainspring (1 pt)	\$ 330.23	x	=
Mainspring (1 pt)	\$ 272.45	x	=
Volume Discount ≥ 8 pts			
Mainspring GNL (1 pt)	\$ 330.23	x	=
Mainspring GNL (1 pt)	\$ 272.45	x	=
Volume Discount ≥ 8 pts			
Medallion® WDG (8 oz)	\$ 152.88	x	=
Medallion WDG (8 oz)	\$ 137.36	x	=
Volume Discount ≥ 128 oz			
Micora® (1 qt)	\$ 279.04	x	=
Palladium® (2 lb)	\$ 304.70	x	=
Reward® (2.5 gal)	\$ 201.80		
Subdue Maxx® (1 gal)	\$ 531.31	x	=
Subdue Maxx LinkPak (10 gal)	\$ 5,180.30	x	=

■ Spotlight Brand Points Bonus ■ Mainspring Brand Points Bonus

Qualifying Distributor Products (Package Size)	Rebate Redemption Value for 2018 (per pkg)	Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount
Avid (8 oz)	\$ 93.51	x	=
Avid (1 qt)	\$ 219.17	x	=
Award® II (25 lb)	\$ 332.07	x	=
Bonzi (1 qt)	\$ 129.51	x	=
Citation® (6 x 2.66 oz)	\$ 348.73	x	=
Endeavor® (6 x 2.5 oz)	\$ 175.33	x	=
Fusilade® II (1 qt)	\$ 79.70	x	=
Pennant Magnum® (1 gal)	\$ 232.45	x	=
Pennant Magnum (30 gal)	\$ 5,419.36	x	=
Princep® Liquid (2.5 gal)	\$ 50.81	x	=
Reward (1 gal)	\$ 104.93	x	=
Scimitar® GC (1 qt)	\$ 171.55	x	=
Subdue® GR (25 lb)	\$ 132.83	x	=
Subdue Maxx (1 qt)	\$ 180.45	x	=

Use the Rebate Calculator below to determine your potential GreenTrust 365 Rebate earned from your purchases of Qualifying Products made during the Early Order Period.

Your total planned Early Order Purchases of  
Qualifying Products

\$

The corresponding Rebate Percentage from the table  
on the GreenTrust 365 Ornamental Program Form

x  %

Total potential Rebate from Early Order Purchases

\$

The GreenTrust 365 Program Worksheet is now automated. Maximize your purchasing power and save time with our easy-to-use calculators. Visit [www.GreenCastOnline.com/Calculator](http://www.GreenCastOnline.com/Calculator) and select the calculator type that works best for your early order planning.

Syngenta provides Program Worksheets and Rebate Calculators as tools for estimating rebates, but disclaims any warranty of accuracy or completeness of the conclusions derived from the same.

**Prices of Qualifying Agency Products include the California Mill Assessment. The California Mill Assessment is used in determining the Qualifying Purchase amount but is not used to calculate Rebate payments.**

### Payment Terms:

End-user payments for purchases of Qualifying Agency Products made during the Early Order Period are due to Sales Agents by July 6, 2018. Prices and terms for Syngenta Qualifying Distributor Products are determined by the Syngenta Authorized Distributor/Retailer.

To achieve Volume Discount Pricing described herein, Minimum Purchase Quantities for applicable Qualifying Agency Products must be identified on one invoice and shipped to one location from one Syngenta Authorized Agent.

*Additional benefits of the Syngenta GreenTrust 365 Ornamental Program are described at [GreenTrust365.com](http://GreenTrust365.com).*

For any questions, please call your Syngenta territory manager, Syngenta Authorized Distributor/Agent/Retailer, or the Syngenta Customer Center at 1-866-SYNGENT(A) (796-4368). For complete Program information, please visit [GreenTrust365.com](http://GreenTrust365.com).



## 2018 Syngenta GreenTrust 365 Ornamental Program Worksheet—California

**Program Year:** October 1, 2017 through September 30, 2018

**Early Order Period:** October 1, 2017 through December 7, 2017

### Avid + Mainspring GNL Multipak

**Contains:**

- 4 – 1 pint Mainspring® GNL insecticide
- 1 – 1 gal Avid® 0.15 EC insecticide

**Rates:**

- **Mainspring GNL** = 4-8 oz/100 to create 8-16, 100-gallon tanks
- **Avid** = 8 oz/100 to create 16, 100-gallon tanks
- Broad-spectrum insect control with two modes of action for Nursery & Greenhouse growers
- Multipak qualifies for Mainspring Brand Points Bonus
- **SKU 60499 priced at \$1,445 per case**
  - **21% Savings**

**California Mill Assessment Price: \$1,476.43**



**Terms and Conditions:**

- Syngenta Multipaks purchased during the Early Order Period, through a Syngenta Authorized Agent/Retailer, will have extended terms due on or before July 6, 2018.
- All nursery and greenhouse operations' eligibility for this Multipak Offer is subject to audit by Syngenta.
- Prices and terms for the Multipaks purchased from Syngenta through a Syngenta Authorized Agent/Retailer are determined by Syngenta.
- Individual products purchased together from a Syngenta Authorized Agent/Retailer do not qualify for the prices and terms described in this Offer.
- Syngenta reserves the right to modify or discontinue this Offer at any time.



## 2018 Syngenta GreenTrust 365 Ornamental Program – California

### PROGRAM ELIGIBILITY:

Nursery and greenhouse operators, located in the state of California, who purchase a minimum of \$5,000 worth of Qualifying Products during the Early Order Period (October 1, 2017 through December 7, 2017) ("Program Participants") qualify for the GreenTrust® 365 Ornamental Program. Qualifying Products are all products listed on the 2018 GreenTrust 365 Ornamental Program Worksheet, when purchased from a Syngenta Authorized Distributor/Agent/Retailer.

### PROGRAM DETAILS:

#### GreenTrust 365 Rebate

Program Participants may earn a rebate on all of their purchases of Qualifying Products made during the Program Year (October 1, 2017 through September 30, 2018). Program Participants' yearlong rebate percentage is determined by the dollar value of Qualifying Products they purchase during the Early Order Period, as described in the chart below:

Dollar Value of Qualifying Products Purchased During the Early Order Period	Yearlong Rebate Percentage	GreenTrust Rewards Early Order Period Only		
		GreenTrust 365 Points	Spotlight Brand Points Bonus	Mainspring® Brand Points Bonus
\$5,000 to < \$10,000	5%	3X October 1X November 1X December	Program Participants who purchase any combination of "Spotlight Brand Products" (see below) totaling at least \$3,500 during the Early Order Period are eligible to receive a one-time offer of <b>20,000 GreenTrust Rewards points</b> .	Program Participants that purchase 8 pints of "Mainspring Brand Products" during EOP (see below) are eligible to receive a one-time offer of <b>10,000 GreenTrust Rewards points</b> .
\$10,000 to < \$20,000	6%			
\$20,000 to < \$40,000	7%			
\$40,000 to < \$70,000	8%			
\$70,000 to < \$100,000	9%			
\$100,000 +	10%			

*Example:* If Program Participants purchase Qualifying Products with a dollar value of \$35,000 during the Early Order Period, they will be eligible to earn a 7% rebate on those purchases and on all future purchases of Qualifying Products they make on or before September 30, 2018.

#### GreenTrust Rewards

Program Participants' purchases of Qualifying Products during the Early Order Period are also eligible for GreenTrust Rewards.

- October 1, 2017 - October 31, 2017 - Three (3) Rewards points for each dollar spent.
- November 1, 2017 - December 7, 2017 - One (1) Rewards point for each dollar spent.
- Rewards points will be redeemable toward a variety of gift card options through an online catalog ([GreenTrust365.com/Rewards](http://GreenTrust365.com/Rewards)). Rewards points will expire on November 15, 2018.

Register for GreenTrust Rewards points at [GreenTrust365.com/Rewards](http://GreenTrust365.com/Rewards) on or before September 30, 2018. *GreenTrust 365 Ornamental Program Participants who registered for GreenTrust Rewards points in the 2017 Program Year are already members and do not need to re-enroll for the 2018 Program Year.* Members may log on to the Rewards site after January 15, 2018 to view points.

#### Spotlight Brand Points Bonus

"Spotlight Brand Products" are highlighted in Green on the 2018 GreenTrust 365 Ornamental Program Worksheet.

#### Mainspring Brand Points Bonus

"Mainspring Brand Products" are highlighted in Blue on the 2018 GreenTrust 365 Ornamental Program Worksheet.

#### Extended Terms: SummerPay

Program Participants also have access to SummerPay™ extended terms. SummerPay extended terms enable Program Participants to defer payment for purchases of Qualifying Agency Products made during the Early Order Period until the summer of 2018. Payment will be due on July 6, 2018.

### GREENTRUST 365 PROGRAM TERMS:

- Rebates earned from purchases made during the Early Order Period will be paid by September 30, 2018. Rebates earned from purchases made after the Early Order Period through September 30, 2018 will be paid by November 30, 2018.
- Program Participants may redeem GreenTrust 365 Rebates for credit at a Syngenta Authorized Distributor/Agent/Retailer. This election must be made by May 31, 2018 at [GreenTrust365.com/Rebate](http://GreenTrust365.com/Rebate).
- Please refer to [GreenTrust365.com/Terms](http://GreenTrust365.com/Terms) for full Program terms and conditions.

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