

# TAKE YOUR BUSINESS TO THE NEXT LEVEL WITH GREENTRUST 365.

ORDER EARLY

YEAR-LONG REWARDS

Maximize your profitability when you order between **October 1, 2018 – February 28, 2019**. By ordering early, you can maximize your budget with summer pay terms, free marketing collateral and top performing products including a new herbicide.



### Yearlong Rebates

Spend at least \$5,000 on Qualifying Products to lock in your yearlong rebate: October 1, 2018–September 30, 2019.

Earn an additional 3% rebate on top of your yearlong rebate, which is valid on all purchases of Barricade® brand herbicides during the Program Year.



### Pallet Solution

Apply intelligently with the right mix of products for almost any facet of your agronomic program.



### Product Assurances

Protect your customer's lawns with confidence through expert application recommendations and performance guarantees.



### GreenTrust Rewards + Acelepryn Brand Points Bonus

Earn more with GreenTrust® Rewards. Every dollar spent in October and November earns double points. Plus, you can earn up to an additional 10,000 GreenTrust Rewards points with the Acelepryn® Brand Points Bonus.



### Multipaks

Save even more on complementary products delivered in convenient multipaks.



### SummerPay™

Keep your cash flow in check by deferring payment until June 28, 2019.



### Customer Marketing

Take advantage of an array of free homeowner marketing materials that Syngenta offers to help grow your business. Learn more at [GrowWithSyngenta.com](http://GrowWithSyngenta.com)

Lawn California

@SyngentaTurf

[GreenTrust365.com/Lawn](http://GreenTrust365.com/Lawn)

**GreenTrust® 365**

**syngenta®**

**Harrell's**  
Growing a Better World®

## 2019 Syngenta GreenTrust 365 Lawn & Landscape Program Worksheet – California

**Program Year:** October 1, 2018 through September 30, 2019

**Early Order Period:** October 1, 2018 through February 28, 2019

| Qualifying Agency Products (Package Size)                  | Pkg Price for 2019 Program Year | Number of Pkgs Purchased in Early Order Period | Qualifying Purchase Amount |
|--|---------------------------------|--|----------------------------|
| Acelepryn® (0.5 gal)                                       | \$ 1,023.29                     | x  | =                          |
| Acelepryn (0.5 gal)<br>Volume Discount ≥ 10 gal            | \$ 921.11                       | x  | =                          |
| Avid® 0.15 EC (1 gal)                                      | \$ 536.42                       | x  | =                          |
| Avid 0.15 EC (1 gal)<br>Volume Discount ≥ 12 gal           | \$ 388.27                       | x  | =                          |
| Banner Maxx® II (1 gal)                                    | \$ 220.70                       | x  | =                          |
| Banner Maxx II LinkPak™ (10 gal)                           | \$ 2,125.30                     | x  | =                          |
| Barricade® 4FL (1 gal)                                     | \$ 146.12                       | x  | =                          |
| Barricade 4FL (1 gal)<br>Volume Discount ≥ 20 gal          | \$ 139.98                       | x  | =                          |
| Barricade 4FL LinkPak (10 gal)                             | \$ 1,410.10                     | x  | =                          |
| Barricade 4FL LinkPak (10 gal)<br>Volume Discount ≥ 20 gal | \$ 1,274.70                     | x  | =                          |
| Barricade 4FL (30 gal)                                     | \$ 3,647.70                     | x  | =                          |
| Barricade 4FL (30 gal)<br>Volume Discount ≥ 60 gal         | \$ 3,341.40                     | x  | =                          |
| Barricade 65WG (5 lb)                                      | \$ 104.75                       | x  | =                          |
| Barricade 65WG (5 lb)<br>Volume Discount ≥ 320 lbs         | \$ 89.45                        | x  | =                          |
| Concert® II (2.5 gal)                                      | \$ 204.35                       | x  | =                          |
| Concert II (2.5 gal)<br>Volume Discount ≥ 75 gal           | \$ 183.95                       | x  | =                          |
| Daconil Action™ (2.5 gal)                                  | \$ 204.35                       | x  | =                          |
| Daconil Action +<br>Banner Maxx II Multipak                | \$ 378.05                       | x  | =                          |
| Daconil Action + Heritage® Multipak                        | \$ 737.71                       | x  | =                          |
| Daconil Action +<br>Heritage Action™ Multipak              | \$ 752.01                       | x  | =                          |
| Daconil Ultrex® (5 lb)                                     | \$ 61.35                        | x  | =                          |
| Daconil Weatherstik® (2.5 gal)                             | \$ 160.95                       | x  | =                          |
| Headway® (1 gal)   | \$ 426.07                       | x  | =                          |
| Headway LinkPak (10 gal)                                   | \$ 4,148.40                     | x  | =                          |
| Heritage Action (1 lb)                                     | \$ 337.18                       | x  | =                          |
| Heritage Action (6 lb)                                     | \$ 2,023.08                     | x  | =                          |
| Heritage Action + Velista® Multipak                        | \$ 1,512.19                     | x  | =                          |
| Heritage TL (1 gal)  | \$ 520.08                       | x  | =                          |
| Heritage TL LinkPak (10 gal)                               | \$ 5,078.10                     | x  | =                          |
| Heritage WDG (1 lb)  | \$ 323.90                       | x  | =                          |
| Heritage WDG (6 lb)  | \$ 1,943.40                     | x  | =                          |
| Instrata® (2.5 gal)  | \$ 408.70                       | x  | =                          |
| Instrata (2.5 gal)<br>Volume Discount ≥ 25 gal             | \$ 347.40                       | x  | =                          |

■ Barricade Brand Bonus    ■ Acelepryn Brand Points Bonus

| Qualifying Agency Products (Package Size)        | Pkg Price for 2019 Program Year | Number of Pkgs Purchased in Early Order Period | Qualifying Purchase Amount |
|--|---------------------------------|--|----------------------------|
| Medallion® SC (1 gal)                            | \$ 577.29                       | x  | =                          |
| Medallion WDG (8 oz)                             | \$ 152.88                       | x  | =                          |
| Medallion WDG (8 oz)<br>Volume Discount ≥ 128 oz | \$ 137.36                       | x  | =                          |
| Meridian® 25WG (102 oz)                          | \$ 490.62                       | x  | =                          |
| Monument® 75WG (25 g)                            | \$ 250.50                       | x  | =                          |
| Monument 75WG (25 g)<br>Volume Discount ≥ 250 g  | \$ 225.00                       | x  | =                          |
| Primo Maxx® (1 gal)                              | \$ 296.31                       | x  | =                          |
| Primo Maxx LinkPak (10 gal)                      | \$ 2,799.60                     | x  | =                          |
| Primo Maxx + Trimit® Multipak                    | \$ 635.53                       | x  | =                          |
| Provaunt® (120 oz)                               | \$ 871.20                       | x  | =                          |
| Renown® (2.5 gal)                                | \$ 544.10                       | x  | =                          |
| Reward® (2.5 gal)                                | \$ 201.80                       | x  | =                          |
| Reward (120 gal)                                 | \$ 9,686.40                     | x  | =                          |
| Subdue Maxx® (1 gal)                             | \$ 539.49                       | x  | =                          |
| Subdue Maxx LinkPak (10 gal)                     | \$ 5,262.10                     | x  | =                          |
| Tenacity® (1 gal)                                | \$ 791.86                       | x  | =                          |
| Tenacity (1 gal)<br>Volume Discount ≥ 8 gal      | \$ 712.16                       | x  | =                          |
| Trimmit 2SC (1 gal)                              | \$ 451.62                       | x  | =                          |
| Trimmit 2SC (2.5 gal)                            | \$ 1,034.55                     | x  | =                          |
| Velista (22 oz)                                  | \$ 214.72                       | x  | =                          |
| Warm Season Herbicide Solution                   | \$ 3,366.67                     | x  | =                          |

### Warm Season Herbicide Solution

**Contains:**

- 1 – 10 gal Barricade 4FL herbicide LinkPak
- 1 – 250 g Monument 75WG herbicide

**Price: \$3,366.67**

Available October 1, 2018 - December 7, 2018





## 2019 Syngenta GreenTrust 365 Lawn & Landscape Program Worksheet – California

**Program Year:** October 1, 2018 through September 30, 2019

**Early Order Period:** October 1, 2018 through February 28, 2019

| Qualifying Distributor Products (Package Size) | Rebate Redemption Value for 2019 (per pkg) | Number of Pkgs Purchased in Early Order Period | Qualifying Purchase Amount |
|--|--|--|----------------------------|
| Acelepryn G (25 lb)                            | \$ 92.98                                   | X  | =                          |
| Advion® Fire Ant Bait (2 lb)                   | \$ 39.31                                   | X  | =                          |
| Advion Fire Ant Bait (25 lb)                   | \$ 328.68                                  | X  | =                          |
| Advion Insect Granule (25 lb)                  | \$ 74.72                                   | X  | =                          |
| Avid 0.15 EC (8 oz)                            | \$ 93.51                                   | X  | =                          |
| Avid 0.15 EC (1 qt)                            | \$ 219.17                                  | X  | =                          |
| Caravan® G (30 lb)                             | \$ 63.76                                   | X  | =                          |
| Citation® (6 x 2.66 oz)                        | \$ 352.24                                  | X  | =                          |
| Endeavor® (6 x 2.5 oz)                         | \$ 177.32                                  | X  | =                          |
| Fusilade® II (1 qt)                            | \$ 81.02                                   | X  | =                          |
| Headway G (30 lb)                              | \$ 63.76                                   | X  | =                          |
| Heritage G (10 lb)                             | \$ 26.57                                   | X  | =                          |
| Heritage G (30 lb)                             | \$ 63.76                                   | X  | =                          |
| Meridian 0.33G (40 lb)                         | \$ 92.98                                   | X  | =                          |
| Pennant Magnum® (1 gal)                        | \$ 235.90                                  | X  | =                          |
| Pennant Magnum (30 gal)                        | \$ 5,499.06                                | X  | =                          |
| Princep® Liquid (2.5 gal)                      | \$ 58.43                                   | X  | =                          |
| Provaunt (12 oz)                               | \$ 113.17                                  | X  | =                          |
| Reward (1 gal)                                 | \$ 104.93                                  | X  | =                          |
| Subdue® GR (25 lb)                             | \$ 136.15                                  | X  | =                          |
| Subdue Maxx (1 qt)                             | \$ 184.96                                  | X  | =                          |
| Tenacity (8 oz)                                | \$ 69.07                                   | X  | =                          |

| On-Fertilizer Products                              | Rebate Redemption Value (per lb of product) | Pounds of Product Purchased in Early Order Period | Early Order Period Purchase Amount |
|---|---|---|------------------------------------|
| Fertilizer with Acelepryn loads < 0.058             | \$ 0.29                                     | X   | =                                  |
| Fertilizer with Acelepryn loads < 0.067             | \$ 0.34                                     | X   | =                                  |
| Fertilizer with Barricade loads < 0.30%             | \$ 0.05                                     | X   | =                                  |
| Fertilizer with Barricade loads of 0.30% to < 0.40% | \$ 0.07                                     | X   | =                                  |
| Fertilizer with Barricade loads of 0.40% and higher | \$ 0.09                                     | X   | =                                  |

■ Barricade Brand Bonus

Use the Rebate Calculator below to determine your potential GreenTrust 365 Rebate earned from your purchases of Qualifying Products made during the Early Order Period.

Your total planned Early Order Purchases of Qualifying Products

The corresponding Rebate Percentage from the table on the GreenTrust 365 Lawn & Landscape Program Form X  %

Total potential Rebate from Early Order Purchases

The GreenTrust 365 Program Worksheet is now automated. Maximize your purchasing power and save time with our easy-to-use calculators. Visit [GreenCastOnline.com/Calculator](http://GreenCastOnline.com/Calculator) and select the calculator type that works best for your early order planning.

Syngenta provides Program Worksheets and Rebate Calculators as tools for estimating rebates, but disclaims any warranty of accuracy or completeness of the conclusions derived from the same.

**Prices include California Mill Assessment. The California Mill Assessment is used in determining the Qualifying Purchase amount, but is not used to calculate Rebate payments.**

**Payment Terms:**

End-user payments for purchases of Qualifying Agency Products made during the Early Order Period are due to Sales Agents by June 28, 2019. Prices and terms for Syngenta Qualifying Distributor Products are determined by the Syngenta Authorized Distributor/Retailer.

To achieve Volume Discount Pricing described herein, Minimum Purchase Quantities for applicable Qualifying Agency Products must be identified on one invoice and shipped to one location from one Syngenta Authorized Agent.

*Additional benefits of the Syngenta GreenTrust 365 Lawn & Landscape Program are described at [GreenTrust365.com](http://GreenTrust365.com).*

For any questions, please call your Syngenta territory manager, Syngenta Authorized Distributor/Agent/Retailer, or the Syngenta Customer Center at 1-866-SYNGENT(A) (796-4368). For complete Program information, please visit [GreenTrust365.com](http://GreenTrust365.com).

## 2019 Syngenta GreenTrust 365 Lawn & Landscape Program—California

### PROGRAM ELIGIBILITY:

Lawn & Landscape Professionals, Amenity Turf Managers and Sod Growers, located in the state of California, who purchase a minimum of \$5,000 worth of Qualifying Products during the Early Order Period (October 1, 2018 through February 28, 2019) (“Program Participants”) qualify for the GreenTrust® 365 Lawn & Landscape Program. Qualifying Products are all products listed on the 2019 GreenTrust 365 Lawn & Landscape Program Worksheet, when purchased from a Syngenta Authorized Distributor/Agent/Retailer.

### PROGRAM DETAILS:

#### GreenTrust 365 Rebate

Program Participants may earn a rebate on all of their purchases of Qualifying Products during the Program Year (October 1, 2018 through September 30, 2019). Program Participants’ yearlong rebate percentage is determined by the dollar value of Qualifying Products they purchase during the Early Order Period, as described in the chart below:

| Dollar Value of Qualifying Products Purchased During the Early Order Period (Oct 1, 2018 - Feb 28, 2019) | Yearlong Rebate Percentage | Barricade® Brand Full Year Rebate Bonus | GreenTrust Rewards Earned Oct 1 - Dec 7, 2018 Only |  |
|--|----------------------------|---|--|--|
|  |                            |   | GreenTrust 365 Points                              | Acelepryn® Brand Points Bonus  |
| \$5,000 to < \$10,000  | 5%                         | <b>3%</b>                               | <b>2X October - November<br/>1X December 1 - 7</b> | Program Participants that purchase at least 2 (two) or more gallons of Acelepryn (highlighted in green on the Program Worksheet) during the Early Order Period are eligible to receive a one-time offer of <b>10,000 GreenTrust Rewards points</b> . |
| \$10,000 to < \$20,000   | 6%                         |   |  |  |
| \$20,000 to < \$30,000   | 7%                         |   |  |  |
| \$30,000 to < \$40,000   | 8%                         |   |  |  |
| \$40,000 +   | 9%                         |   |  |  |

#### Barricade Brand Bonus Rebate

If a Program Participant meets the minimum \$5,000 purchase requirement described above, then they will also be eligible to earn a Barricade Brand Bonus Rebate. Such Program Participants may earn an additional 3% rebate on purchases of Barricade brand herbicides, including Barricade 65WG, Barricade 4FL, and Barricade on-fertilizer products made during the Program Year.

*Example:* If a Program Participant purchases Qualifying Products with a dollar value of \$35,000 during the Early Order Period, they will be eligible to earn an 8% rebate (11% in the aggregate on all Barricade brands) on those purchases and on all future purchases of Qualifying Products they make on or before September 30, 2019.

#### GreenTrust Rewards

Program Participants’ purchases of Qualifying Products from October 1, 2018 - December 7, 2018 are also eligible for GreenTrust Rewards.

- October 1, 2018 - November 30, 2018 - Two (2) Rewards points for each dollar spent.
- December 1, 2018 - December 7, 2018 - One (1) Rewards point for each dollar spent.
- Rewards points will be redeemable toward a variety of gift card options through an online catalog ([GreenTrust365.com/Rewards](http://GreenTrust365.com/Rewards)). Rewards points will expire on November 15, 2019.

Register for GreenTrust Rewards points at [GreenTrust365.com/Rewards](http://GreenTrust365.com/Rewards) on or before September 30, 2019. *GreenTrust 365 Program Participants that registered for GreenTrust Rewards points in the 2018 Program Year are already members and do not need to re-enroll for the 2019 Program Year.* Members may log on to the Rewards site after January 15, 2019 to view points.

#### Extended Terms: SummerPay

Program Participants also have access to SummerPay™ extended terms. SummerPay extended terms enable Program Participants to defer payment for purchases of Qualifying Agency Products made during the Early Order Period until the summer of 2019. Payment will be due on June 28, 2019.

#### GREENTRUST 365 PROGRAM TERMS:

- Rebates earned from purchases made during the Early Order Period will be paid by September 30, 2019. Rebates earned from purchases made after the Early Order Period through September 30, 2019 will be paid by November 30, 2019.
- Program Participants may redeem GreenTrust 365 Rebates for credit at a Syngenta Authorized Distributor/Agent/Retailer. This election must be made by May 31, 2019 at [GreenTrust365.com/Rebate](http://GreenTrust365.com/Rebate).
- Acelepryn and Barricade on-fertilizer purchases will be included as Qualifying Products. Dollar values for such purchases will be calculated as described on the 2019 GreenTrust 365 Lawn & Landscape Worksheet. Acelepryn and Barricade on-fertilizer purchases made from October 1, 2018 through May 31, 2019 count toward establishing the yearlong rebate percentage. Email or fax Acelepryn and Barricade on-fertilizer invoices by June 15, 2019 in order for such purchases to count toward establishing the GreenTrust 365 yearlong rebate percentage. Please email invoices to [Syngenta.Programs@Syngenta.com](mailto:Syngenta.Programs@Syngenta.com) or fax them to (800) 494-2634.
- Please refer to [GreenTrust365.com/terms](http://GreenTrust365.com/terms) for full Program terms and conditions.

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